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LS RECEIVED ANNUALLY (Calls Presented)	<u>%</u>	increase/decrease
2020	120,022	7.5% from 2019
2019	111,672	12.1% from 2018
2018	99,637	-14.5% from 2017
2017	114,079	9.3% from 2016
2016	103,387	-5.0% from 2015
2015	108,809	-6.4% from 2014
E OF CALLS	<u>2020</u>	
Information	14,743	
Referral	44,024	
Total I&R calls	58,767	
Follow-up	5,128	
Advocacy	53	
Crisis	29	
Disaster	9,018	
Outreach	13	
Voicemail	229	
Total Calls with Demographic Info	73,237	
Call Back	6,092	
Silent/Static	3,412	
Voicemail	1,620	
Other	36,590	
IRT OUTREACH ACTIVITY		
2020	1,641	

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January - December 2020				
<u>CLIENT PROFILE</u>				
E RANGES OF CALLERS	<u>2020</u>	<u>% of 2020</u>		
Less than 18	182	<1%		
18-20	763	1.0%		
21-29	4,383	6.0%		
30-39	6,232	8.5%		
40-49	5,194	7.1%		
50-59	6,958	9.5%		
Seniors - age 60+	23,051	31.5%		
Caller Declined	3,357	4.6%		
Did not Ask	23,117	31.6%		
LLER ETHNICITY	<u>2020</u>	<u>% of 2020</u>		
Caucasian	10,727	14.6%		
African American/Black	9,049	12.4%		
Hispanic / Latino	5,410	7.4%		
Other	1,440	2.0%		
Multi-ethnic	1,248	1.7%		
Asian	1,193	1.6%		
Native American	412	<1%		
Pacific Islander / Native Hawaiian	343	<1%		
Middle Eastern	316	<1%		
Russian / Slavic	179	<1%		
Caller declined to answer	5,497	7.5%		
Did not ask	37,423	51.1%		
<u>itary/Veterans</u>	3,083	4.2%		
st 5 Families/Children 0-5	5,984	8.2%		
	Less than 18 18-20 21-29 30-39 40-49 50-59 Seniors - age 60+ Caller Declined Did not Ask LLER ETHNICITY Caucasian African American/Black Hispanic / Latino Other Multi-ethnic Asian Native American Pacific Islander / Native Hawaiian Middle Eastern Russian / Slavic Caller declined to answer Did not ask	E RANGES OF CALLERS 2020 Less than 18 182 18-20 763 21-29 4,383 30-39 6,232 40-49 5,194 50-59 6,958 Seniors - age 60+ 23,051 Caller Declined 3,357 Did not Ask 23,117 LLER ETHNICITY 2020 Caucasian 10,727 African American/Black 9,049 Hispanic / Latino 5,410 Other 1,440 Multi-ethnic 1,248 Asian 1,193 Native American 412 Pacific Islander / Native Hawaiian 343 Middle Eastern 316 Russian / Slavic 179 Caller declined to answer 5,497 Did not ask 37,423		

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LLER GENDER	<u> 2020</u>	<u>% of 2020</u>
Female	39,293	53.7%
Male	17,465	23.8%
Intersex	64	<1%
Non-binary	26	<1%
Trans Male	14	<1%
Trans Female	12	<1%
Unknown	426	<1%
Client declined	2,342	3.2%
Did not ask	13,595	18.6%
MBER IN HOUSEHOLD	<u>2020</u>	<u>% of 2020</u>
1	27,164	37.1%
2	10,065	13.7%
3	3,851	5.3%
4	2,559	3.5%
5	1,494	2.0%
6+	1,329	1.8%
Unknown	26,775	36.6%
PROXIMATE MONTHLY INCOME	<u>2020</u>	% of 2020
No Income	5,553	7.6%
Less than \$1,000	9,923	13.5%
\$1,001 - \$1,500	4,205	5.7%
\$1,501 - \$2,000	3,262	4.5%
\$2,001 - \$2,500	1,915	2.6%
\$2,501 - \$3,000	1,027	1.4%
\$3,001 - \$4,000	1,364	1.9%
\$4,001 - \$5,000	574	<1%
More than \$5,000	444	<1%
Unknown	44,970	61.4%

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TOF	SOURC	ES OF INCOME		<u> 2020</u>	<u>% of 2020</u>		
1	SS			7,780	10.6%	•	
2	Job			6,820	9.3%	•	
3	No curren	t source of income		6,356	8.7%	•	
4	SSI			6,134	8.4%		
5	Pension			2,300	3.1%		
6	TANF (Ca	alWORKs)		2,162	3.0%	1	
7	Unemploy	ment		1,927	2.6%	1	
8	SSD (SSI	OI)		1,903	2.6%		
9	Other			1,781	2.4%		
10	General A	ssistance		757	1.0%	•	
11	SDI			361	<1%	•	
12	Self-Empl	oyed		293	<1%	•	
13	Child Sup	port		116	<1%	•	
14	Workers (Comp		75	<1%	•	
15	Family			67	<1%	•	
16	Alimony			55	<1%	•	
17	Student F	inancial Aid		53	<1%	•	
18	AB 12 Fos	ster Care		19	<1%	•	
19	Insurance			13	<1%	•	
20	Unknown	(caller declined + c	lid not ask)	34,265	46.8%	•	
	TOP ZIP	CODES 2020	# of CALLS		TOP ZIP C	ODES 2020	# of CALLS
1		Sacramento	4,710	6		Sacramento	2,066
2		Sacramento	2,471	7		Carmichael	2,000
3		Sacramento	2,471	8		Sacramento	2,049 2,012
4		Sacramento	2,422	9		Sacramento	2,012 1,996
5		Sacramento	2,229	10		Gold River/Rancho C	
	33021	Jaciamento	۷,۱۷۷	10	33070	Joid Kivel/Kantillo C) 1,3 4 1

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ANNUAL STATISTICAL REPORT January - December 2020

NEEDS AND RESOURCES

TOI	P NEEDS EXPRESSED ¹	2020	% of ³
1	Housing & Shelter ²	37,115	50.7%
	Low Income/Subsidized Rental Housing	15,441	21.1%
	Transitional Housing/Shelters/Motel Vouchers	8,953	12.2%
	Rent Assistance	7,253	9.9%
	Landlord /Tenant Issues	2,578	3.5%
	Contact Information for Housing & Shelter Organizations	1,839	2.5%
	Home Repair/Maintenance	746	1.0%
2	Healthcare ²	12,727	17.4%
	COVID-19	8,184	11.2%
	Nursing Homes & Adult Care	1,464	2.0%
	Medical Providers	909	1.2%
	Health Insurance Information/Counseling	875	1.2%
	Dental Care	347	<1%
	Other Health Services	289	<1%
	Medical Equipment	197	<1%
3	Employment & Income	12,059	16.5%
	Tax Preparation	9,083	12.4%
	Financial Assistance	1,635	2.2%
	Job Search	598	<1%
	Unemployment Benefits	473	<1%
	Money Management	113	<1%
4	Food/Meals ²	10,121	13.8%
	Food Pantries	3,259	4.4%
	Home-delivered Meals	3,002	4.1%
	CalFresh and WIC	2,091	2.9%
	Holiday meals	1,365	1.9%
5	Government & Legal	9,979	13.6%
	Government	3,122	4.3%
	Contact Information for Government & Legal Organizations	3,067	4.2%
	Legal Assistance	2,268	3.1%
	Child & Family Law	1,338	1.8%

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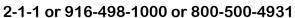


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	January - Becember 2020		
6	Mental Health & Addictions ²	3,812	5.2%
	Mental Health Evaluation and Treatment	1,268	1.7%
	Substance Abuse & Addictions	1,032	1.4%
	Crisis Intervention & Suicide	1,008	1.4%
	Inpatient/Outpatient Mental Health Facilities	451	<1%
7	Utilities ²	3,706	5.1%
	Utility Payment Assistance	2,509	3.4%
	Phone & Internet	738	1.0%
	Contacts Information for Utility Organizations	225	<1%
8	Clothing/Personal/Household Needs ²	2,590	3.5%
	Clothing	605	<1%
	Other Clothing & Household	569	<1%
	Home Furnishings	392	<1%
	Personal Hygiene Products	389	<1%
	Seasonal/Holiday	351	<1%
9	Disaster	1,772	2.4%
10	Transportation	1,010	1.4%
11	Child Care & Parenting	605	<1%
12	Education	208	<1%
TOF	P UNMET NEEDS	<u>2020</u>	
1	Homeless Motel Vouchers	648	
2	Home Delivered Meals	512	
3	Homeless Shelter	207	
4	COVID-19 Control	200	
5	Rent Payment Assistance	129	

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Мо	st Frequently Referred Programs	<u> 2020</u>	<u>% of </u>
1	Tax-Aide - AARP	4,159	5.7%
2	Housing Assistance - Sacramento Self Help Housing	4,055	5.5%
3	Rental Assistance - The Salvation Army	2,768	3.8%
4	Diversion Eligibility Assessment - Francis House Center - A Program of Next Move	2,251	3.1%
5	Mutual Housing California	2,077	2.8%
6	Mercy Housing California	1,702	2.3%
7	Landlord Tenant Dispute Resolution (Renters Helpline)- Sacramento Self Help Housing	1,695	2.3%
8	Core Services - Resources for Independent Living	1,458	2.0%
9	Motel Vouchers - The Salvation Army	1,418	1.9%
10	CalFresh Application Assistance - 2-1-1 Sacramento	1,174	1.6%
11	Utility Assistance - The Salvation Army	1,144	1.6%
12	Legal Services of Northern California - Sacramento County	1,098	1.5%
13	Sacramento Housing and Redevelopment Agency - Housing Choice Voucher Program	1,025	1.4%
14	City of Sacramento 311	919	1.3%
15	Rent Payment Assistance - Travelers Aid Emergency Assistance Agency	881	1.2%
16	3-1-1 Connect - Sacramento County	853	1.2%
17	Sacramento Housing and Redevelopment Agency - Affordable Housing Options Program	799	1.1%
18	Dine at Home Sacramento - Agency on Aging \ Area 4	799	1.1%
19	Home Delivered Meals Program - Meals on Wheels by ACC	780	1.1%
20	Motel Vouchers - Travelers Aid Emergency Assistance Agency	762	1.0%
21	Family Promise of Sacramento	761	1.0%
22	North A Street Shelter - Volunteers of America	684	<1%
23	Saint John's Program for Real Change	666	<1%
24	Field Outreach - Sacramento Steps Forward	658	<1%
25	Senior Legal Hotline - Legal Services of Northern California	620	<1%
26	United States Internal Revenue Service - Taxpayer Assistance Center	597	<1%
27	City of Sacramento Community Development Department - Great Plates Delivered	554	<1%
28	Sacramento County Senior and Adult Services Division - Adult Protective Services	547	<1%
29	Meeting Seniors Needs Hotline	545	<1%
30	Family Assistance - Presentation Conference - SVdP	528	<1%
	All Other Referrals	71,944	
	Total Referrals	109,921	

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2020

ANNUAL STATISTICAL REPORT

January - December 2020

PUBLIC RESOURCE DIRECTORY - ONLINE DATABASE

	<u> 2020</u>
Unique Visitors	105,766
Directory Searches	172,422
Resource Page Views	331,992
Total Page Views	504,414

¹Data sub-categories realigned 04/01/18

²Primary category may be greater than subtotals as low volume need categories may not be included.

³Need % reflects calls with stated presenting need, not the % of overall needs. As such, total % will exceed 100%.