

Annual Statistical Report January - December 2018

CALLS RECEIVED ANNUALLY (Calls Presented)		% increase/decrease		
2018	99,637	-14.5%	from 2017	
2017	114,079	9.3%	from 2016	
2016	103,387	-5.0%	from 2015	
2015	108,809	-6.4%	from 2014	
2018 CALL TYPES				
Information	15,498			
Referral	49,110			
Total I&R calls	64,608			
Follow-up	6,459	10.0%	% of I&R calls followed-up	
Advocacy	2			
Crisis	13			
Outreach	28			
Disaster	50			
Total Calls with demographic info	71,160			
Silent/Static	8,019			
Call Back	4,089			
OUTREACH ACTIVITY				
2018	11,712			

PUBLIC RESOURCE DIRECTORY - ONLINE DATABASE ON WEBSITE

	<u>2018</u>	<u>2017</u>	% increase/decrease
Unique Visitors	105,315	110,726	-5.0%
Directory Searches	236,452	173,848	26.4%
Resource Page Views	388,421	417,996	-7.6%
Total Page Views	624,873	591,844	5.3%



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CLIENT PROFILE

	<u>OLILIAI I MOI ILL</u>	
TOP AGE RANGES OF CALLERS	<u>2018</u>	% OF CALLS
Less than 18	448	<1%
18-20	919	1.3%
21-29	6,584	9.3%
30-39	9,321	13.1%
40-49	7,745	10.9%
50-59	10,135	14.2%
Seniors - age 60+	22,298	31.3%
Caller Declined	849	1.2%
Did not Ask	12,861	18.1%
Military/Veterans	3,773	5.3%
First 5 Families/Children 0-5	8,833	12.4%
GENDER		
Female	52,075	73.2%
Male	18,964	26.7%
Unknown	121	<1%

CLIENT PROFILE (continued)

<u>CAL</u>	LER ETHNICITY	<u>2018</u>	% OF CALLS
1	African American/Black	11,803	16.6%
2	Caucasian	11,688	16.4%
3	Hispanic/Latino	5,742	8.1%
4	Multi-ethnic	1,936	2.7%
5	Asian	1,480	2.1%
6	Middle Eastern	526	<1%
7	Other	499	<1%
8	Native American	460	<1%
9	Pacific Islander/Native Hawaiian	458	<1%
10	Russian/Slavic	179	<1%
11	Caller Declined	2,146	3.0%
12	Did not Ask	34,243	48.1%



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<u>TOF</u>	SOURCES OF INCOME	<u>2018</u>	% OF CALLS
1	Job	12,677	17.8%
2	SSI	11,370	16.0%
3	SS	8,269	11.6%
4	TANF (CalWORKs)	4,994	7.0%
5	None	3,445	4.8%
6	Pension	3,440	4.8%
7	SSD (SSDI)	2,779	3.9%
8	General Assistance	1,084	1.5%
9	Unemployment	682	<1%
10	Other	461	<1%
11	Self-Employed	412	<1%
12	Family	379	<1%
13	SDI	218	<1%
14	Child Support	169	<1%
15	Student Financial Aid	96	<1%
16	Alimony	86	<1%
17	Workers Comp	76	<1%
18	AB 12 Foster Care	39	<1%
19	Insurance	12	<1%
20	Unknown	20,472	28.8%
<u>NUI</u>	MBER IN HOUSEHOLD	<u>2018</u>	% OF CALLS
	1	25,647	36.1%
	2	10,477	14.7%
	3	5,508	7.7%
	4	3,407	4.8%
	5	1,792	2.5%
	6+	1,306	1.8%
	Unknown	23,023	32.4%



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APPROXIMATE MONTHLY INCOME	<u>2018</u>	% OF CALLS
Less than \$1,000	16,379	23.0%
\$1,001 - \$1,500	4,443	6.2%
\$1,501 - \$2,000	3,121	4.4%
\$2,001 - \$2,500	2,149	3.0%
\$2,501 - \$3,000	1,426	2.0%
\$3,001 - \$4,000	1,255	1.8%
\$4,001 - \$5,000	553	<1%
More than \$5,000	319	<1%
Unknown	41,515	58.4%

TOP ZII	P CODES	<u> 1</u>	# of CALLS	TOP ZIP CO	<u>DES</u>		# of CALLS
1	95823	Sacramento	5,963	6	95608	Carmichael	2,526
2	95815	Sacramento	3,253	7	95838	Sacramento	2,474
3	95821	Sacramento	3,207	8	95828	Sacramento	2,466
4	95825	Sacramento	2,681	9	95820	Sacramento	2,421
5	95822	Sacramento	2,604	10	95670	Rancho Cordova	2,349

NEEDS AND RESOURCES

<u>TO</u>	P NEEDS EXPRESSED1	<u>2018</u>	<u>% OF C</u>	ALLS ³
1	HOUSING & Shelter ²	35,640	50.1%	
	Low-Cost Housing	15,158		21.3%
	Shelters	8,919		12.5%
	Rent Assistance	6,072		8.5%
	Landlord/Tenant Issues	3,179		4.5%
	Contacts for Housing and Shelter Organizations	1,389		2.0%
	Home Repair/Maintenance	743		1.0%
2	Employment & Income	12,388	17.4%	
	Tax Preparation	10,203		14.3%
	Financial Assistance	782		1.1%
	Job Search	767		1.1%
	Money Management	240		<1%



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3	Government & Legal	11,335	15.9%		
	Legal Assistance	3,729		5.2%	
	Government	2,905		4.1%	
	Child & Family Law	2,353		3.3%	
	Contacts for Government & Legal Organizations	2,280		3.2%	
	Immigration Assistance	102		<1%	
	NEEDS AND RESOURCE	ES (continued)			
	TOP NEEDS EXPRESSED	<u>2018</u>	<u>% OF C</u>	ALLS	
4	HEALTH CARE ²	6,426	9.0%		
	Nursing Homes & Adult Care	1,810		2.5%	
	Health Insurance	1,474		2.1%	
	Medical Providers	1,167		1.6%	
	Other Health Services	543		<1%	
	Dental Care	495		<1%	
	Medical Equipment	292		<1%	
	Eye Care	180		<1%	
	Contacts for Healthcare Organizations	149		<1%	
	Funeral & Burial Assistance	144		<1%	
	Reproductive Health	95		<1%	
	Prescription Assistance	63		<1%	
5	MENTAL HEALTH & ADDICTIONS ²	4,668	6.6%		
	Mental Health Services	1,862		2.6%	
	Substance Abuse & Addictions	1,673		2.4%	
	Crisis Intervention & Suicide	681		<1%	
	Mental Health Facilities	418		<1%	
6	FOOD/MEALS ²	4,674	6.6%		
	Food Pantries	2,601		3.7%	
	CalFresh and WIC	901		1.3%	
	Holiday Meals	592		<1%	
	Soup Kitchens	332		<1%	
	Home-delivered Meals	176		<1%	



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7	UTILITY ASSISTANCE ²	4,327	6.1%			
	Utility Payment Assistance	3,688		5.2%		
	Phone Payment Assistance	268		<1%		
	Contacts for Utility Organizations	201		<1%		
	Water and Sewer Payment Assistance	101		<1%		
8	CLOTHING/PERSONAL/HOUSEHOLD ²	2,798	3.9%			
	Home Furnishing	905		1.3%		
	Clothing	813		1.1%		
	Seasonal/Holiday	353		<1%		
	Personal Hygiene Products	345		<1%		
	Appliances	281		<1%		
9	Transportation Assistance	1,479	2.1%			
	Medical Transportation	698		<1%		
	Public Transportation	605		<1%		
	Automobile Assistance	183		<1%		
	Emergency/Out of Town Travel	93		<1%		
10	Child Care & Parenting	920	1.3%			
	Childcare	451		<1%		
	Parenting	469		<1%		
	NEEDS AND RESOURCE	<u>S (continued)</u>				
	TOP NEEDS EXPRESSED	<u>2018</u>	<u>% OF C</u>	ALLS		
11	Education	482	<1%			
	Traditional and Specialized Educational Programs	131		<1%		
	School Supplies	115		<1%		
	Early Childhood Education	96		<1%		
	Adult Education	46		<1%		
	ESL/Citizenship	44		<1%		
	Disaster	168	<1%			
	Other Disaster	70		<1%		
	Housing/Shelter	58		<1%		
	Contacts for Disaster Support Organization	30		<1%		



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Top	Unmet Needs	<u>2018</u>	% OF CALLS
1	Homeless Motel Vouchers	279	<1%
2	Rent Deposit Assistance	201	<1%
3	Homeless Shelter	170	<1%
4	Gas Money	120	<1%
5	Utility Service Payment Assistance	115	<1%
6	Rent Payment Assistance	111	<1%
7	Water Service Payment Assistance	83	<1%
8	Holiday Gifts/Toys	55	<1%
9	Tax Preparation	49	<1%
10	Beds/Mattresses	38	<1%
Mos	st Frequently Referred Programs	<u>2018</u>	% OF CALLS
1	2-1-1 Appointments - Volunteer Income Tax Assistance Program	4,370	6.1%
2	Tax-Aide - AARP	4,322	6.1%
3	Sacramento Self Help Housing	4,147	5.8%
4	Family Assistance - Saint Vincent de Paul	3,712	5.2%
5	Rental Assistance - The Salvation Army	3,249	4.6%
6	Rent Payment Assistance - Travelers Aid	2,625	3.7%
7	Utility Assistance - The Salvation Army	2,383	3.4%
8	Mutual Housing California	2,261	3.2%
9	Utility Bill Assistance - Travelers Aid	2,158	3.0%
10	Mercy Housing California	2,085	2.9%
11	Shelter Services - The Salvation Army	1,925	2.7%
12	Community Housing Opportunities Corporation	1,869	2.6%
13	Home Energy Assistance Program (HEAP) - Community Resource Proje	1,836	2.6%
14	Landlord Tenant Dispute Resolution (Renters Helpline)	1,836	2.6%
15	Core Services - Resources for Independent Living	1,451	2.0%
16	Legal Services of Northern California	1,425	2.0%
17	Motel Vouchers - Travelers Aid	1,419	2.0%
18	Emergency Motel Vouchers - Francis House - A Program of Next Move	1,217	1.7%
19	Residential Family Shelter - Volunteers of America	1,124	1.6%



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20	Diversion Eligibility Assessment - Francis House Center	1,102	1.5%	
21	Medi-Cal	1,042	1.5%	
22	Family Shelter - Next Move	932	1.3%	
23	Lawyer Referral and Information Service	890	1.3%	
24	Senior Legal Hotline	854	1.2%	
25	Men's Shelter Clothing and Showers - Union Gospel Mission Sacrament	833	1.2%	
26	Men's Shelter - Volunteers of America	827	1.2%	
27	Food - Produce for All - Sacramento Food Bank & Family Services	769	1.1%	
28	City of Sacramento 311	768	1.1%	
29	Love in the Name of Christ	694	<1%	
30	Housing Choice Voucher Program - SHRA	686	<1%	
31	Saint John's Program for Real Change	686	<1%	

¹Data sub-categories realigned 04/01/18

²Primary category may be greater than subtotals as low volume need categories may not be included.

³Need % reflects calls with stated presenting need, not the % of overall needs. As such, total % will exceed 100%.